

Extended Stay Sell Through Form

IMPORTANT INSTRUCTIONS

1. The form should be opened and filled out with Adobe Acrobat Reader to optimize all of the interactive features. Please ensure you are using the most up to date version of the Adobe Acrobat Reader.
2. Save the form and submit a request via Wyndham Community using Extended Stay Sell Through as the Request Type.

CONTACT INFORMATION

Submission Date: *

Contact Phone Number: *

Property ID Number: *

Contact Name: *

Contact Email Address: *

Property Name: *

EXPLANATIONS & FAQ

What is sell through?

The concept of sell through is the ability to allow your hotel to accept a reservation for a pre-determined minimum number of nights for a specified number of rooms, even if your hotel or the specific room type is already sold-out on one or more of the nights being shopped.

How does sell through work?

There is functionality now available in SynXis CR that uses a combination of restrictions:

- The first restriction is the default minimum length of stay which is the minimum number of nights that a customer must shop for the sold-out inventory to display as available.
- A “nights to override” condition is then set that establishes a maximum number of nights within the requested stay to oversell on sold-out dates.
- The minimum length of stay restriction is also combined with a secondary restriction, the oversell limit, at the time of set-up.

There are two scenarios for set-up:

Scenario 1: Oversell at a hotel level and room type level – this will allow a hotel oversell based on the minimum length of stay and room type oversell limit set. You cannot utilize a hotel oversell without designating a room type oversell with it.

Scenario 2: Oversell at a room type level only – this will enable that room type to be oversold up to the pre-designated number of rooms.

What are the required set-up restrictions on the sell through functionality?

- Minimum Length of Stay: At least 3 nights required.
- Oversell limit (standard rooms only): At least one room type must be selected to activate the functionality.

STEP 1:**Master Restriction Override Configuration**

Minimum Length of Stay *

Nights to Override *

STEP 2:**Override Oversell Limits****1) Hotel Level + Room Type Level Override Oversell Limit (Scenario 1)***

Requested Action:	# of Rooms	Room Type Code	Start Date	End Date	
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date

*If Hotel Level Override Oversell Limit is being set, please include Room Type Code to oversell.

2) Room Type Level Override Oversell Limit (Scenario 2)

Requested Action:	# of Rooms	Room Type Code	Start Date	End Date	
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	No End Date